

Czech it out!

THE OFFICIAL NEWSLETTER FOR DEREK SLACK-SKODA

who's who? at Derek Slack Motors-Skoda

- Derek Slack
Managing Director
- Tony Slack
Dealer Principal
- Mark Hall
Sales Manager
- Craig Parry
Aftersales Manager
- Phillip cross
Car Sales-Co-ordinator
- Phil Manley
Sales Executive
- Andrew Duncan
Sales Executive
- Ian Pattinson
Service Reception
- Steve Parkin
Parts
- Graeme Scurrah
Parts
- Nathen Johnston
Technician
- Graeme May
Workshop Controller
- Colin Leatherland
Technician
- John Goodman
Technician
- Malcolm Smith
Technician
- Chris Buckton
Technician
- Steve Barnett
Service Reception
- Patricia Barclay
Receptionist
- Linda Slack
Accounts
- Paula Slack
Accounts
- Linda Geldard
Accounts
- Michelle Loughran
Car Sales/Admin
- Maureen Kelly
Receptionist
- John Heavide
Valet Team Leader
- David Trout
Valet
- David Burnside
Valet
- Carl Vaughan
Valet
- Lee Dale
Technician



special offer

CK3100

Bluetooth-Hands Free Car Kit

The Parrot CK3100 LCD is the most advanced hands-free car kit on the market. With the Parrot CK3100 LCD, you will be able to place and receive calls in comfort and safety, without ever touching your mobile phone. The wireless connection between the Parrot CK3100 LCD and the Bluetooth phone and its voice recognition system is enabled as long as the phone is turned on. At a time when legislation is tightening up to restrict the use of mobile phones in vehicles due to safety concerns, Parrot CK3100 LCD benefits are not just for the sake of convenience and comfort they are fast becoming a real necessity.



Make calls in complete safety with voice recognition feature
When users get in their car, they start the engine and the kit immediately connects to their mobile phone. Thanks to the voice recognition feature, drivers say a name and the kit automatically dials the number in complete safety.

Choose a kit that integrates seamlessly into your car
The car's speakers accurately reproduce the caller's voice. The microphone captures the sound of your voice while filtering out the surrounding noise. In the event of a call, the car radio automatically cuts out to allow for a smooth conversation.

Find your mobile phone's information on a small LCD screen
The kit displays your mobile phone's information on an LCD screen incoming call number, phonebook, last number called, and so on. The ingenious screen can be installed wherever users want on the dashboard and provides an optimized viewing angle for greater comfort and readability.

SUPPLIED AND FITTED FROM **£159.99** +VAT

Middlesbrough moving forward

FOUNDER MEMBER OF MIDDLESBROUGH COUNCIL MOTOR TRADE PARTNERSHIP

ON A66 CARGO FLEET

OPENING SALES: MON-FRIDAY 9.00-6.00 SAT 9.00-5.00 SUN 11.00-4.00
TIMES SERVICE: MON-FRIDAY 8.00-5.30 SAT 9.00-1.00

YOUR LOCAL ACCREDITED SKODA MOTABILITY SUPPLIER

A66 Cargo Fleet • Middlesbrough
01642 256100

derek slack FAMILY CARS FROM A CAR FAMILY SINCE 1973
MOTORS



EXCLUSIVE TO DEREK SLACK-SKODA CUSTOMERS
MAY 2007

Czech it out!

THE OFFICIAL NEWSLETTER FOR DEREK SLACK-SKODA

The New Skoda Fabia Breaks Cover!

With space and practicality increased in the new Fabia, buyers are also offered a choice of seven versatile engines!



Come and meet the new Skoda Fabia - the finest Czech export since the writings of Franz Kafka and pilsner lager, at our official showroom launch on Saturday 19th May. Not only does it have a modern, youthful look that reflects Skoda's unique design direction, but the new Fabia is also one of the most practical and spacious vehicles in its class. Believe it or not, the starting price of the latest Fabia is actually £9 cheaper than when it was originally launched in 2000 to replace the Felicia.

Boot capacity is impressive too 300 litres with the rear seats up and 1,163 litres when they're folded.

Offering more rear knee and headroom than any of its rivals. The improved comfort levels are made possible thanks to an increase in size over its predecessor. The new Fabia is 22mm longer and 47mm taller than the model it replaces, making it one of the largest cars in class.

A total of 7 engines will be available - four petrol and three diesel, one of which is only £35 per year road tax. Both the 1.2 HTP and 1.2 12V HTP petrol engines now have more power. In keeping with the new Fabia's funky looks customers will be offered a wide range of exciting body work colours coupled with fresh, high quality

materials in the interior. Not only does it look fantastic, but the Fabia is now also safer than ever. In addition to the dual front airbags, passengers will also be protected by front side airbags.

For the first time a six speed automatic Tiptronic transmission is being made available as an option, while electronically controlled Climatronic air conditioning and an MP3/iPod compatible stereo also make their way onto the options list.

The Fabia has been such a huge success since the launch of the first generation model in 2000. More than 1.5 million have been built in that time with over 112,000 finding happy homes with buyers here in the UK. It's popularity certainly looks set to continue. We look forward to seeing you at our Fabia launch or in our showroom soon.

Tony & Derek Slack

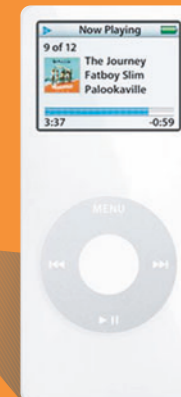


This popularity looks set to continue with the new model.

There's never been a better time to buy a Skoda! Czech-out some of the new Skoda models.

FREE NANO IPOD

On all new shape Fabia orders placed before the 31st May 2007



Here come the Scout pack!

Roomster **SCOUT**

PERFORMANCE ENGINES

4 cylinder 1.6 16V petrol developing 105bhp Both engines come with a 5-speed manual transmission.
4 cylinder 1.9 TDi PD also with 105bhp.



take a **test DRIVE** rumble

Following the international debut of the Octavia Scout at September's Paris motor show, Skoda is proud to announce the Roomster Scout, a brand new version of the compact mpv. It's the second vehicle in the rugged scout family and shares the Octavia's robust looks and tough exterior.

It is identifiable from other models in the range thanks to some unique styling cues and larger exterior dimensions. The latest Roomster is 14mm

longer, 11mm wider and 43mm taller than standard siblings, affording the new model a more imposing air. It comes with exclusive 16" alloy wheels as standard - 17" wheels are available as an option. The robust black exterior trim, silver rear bumper guard and practical roof bars afford the car a muscular look characteristic of the Scout line.

The Sun Set privacy glass used from the B pillar back also adds an extra touch of style.

Octavia **SCOUT**

PERFORMANCE ENGINES

2.0 TDi PD Diesel engine 140bhp Both engines are four cylinders with combined six-speed manual transmission.
2.0 FSi Petrol engine 150bhp



take a **test DRIVE** rumble

Sometimes there's not a comfortable road on the way to the final destination, but the new Skoda Octavia Scout is prepared to continue - anytime, anywhere. Its ground clearance is 40 millimetres higher than that of the standard Octavia Estate and 16mm greater than that of the Octavia Estate 4x4, thus increasing its off-road ability considerably, enabling it to master poor and rutted tracks effortlessly.

The reliable four wheel drive estate car, with its boot volume of up to 1620 litres, can cope with even the most demanding transport tasks and is ideally suited for hard daily use or as a partner for leisure and vacation.

The Octavia Scout at 4581 mm in length is one 1cm longer, 1.5cm wider and 1.3cm higher than the Octavia 4x4. Newly designed bumpers at the front

and rear, body colour side mouldings and profiled door sills lend the Scout its design and are also an indication of its possible uses. Protective strips on the wheel housings, front door sills with 'scout' engraved on them and sumpguard protection front and rear equip the car for difficult tasks. The 17" Alloy wheels cope with even the worst roads and provide reliability in the flight from the humdrum of the day.

In the interior, the driver and passengers enjoy outstanding comfort. Under the comfortable front central armrest is the Jumbo box, a spacious storage compartment, something which is normally is offered only in higher level models. Upholstery that is exclusive to the Octavia Scout, and a front passenger handgrip on the dashboard are further characteristics of the new models.

SKODA SCOOPS YET ANOTHER GONG

Auto EXPRESS

New Octavia is Auto Express' Driver Power Best Car of the Year 2007. Skoda is second ranked car manufacturer.

97% of respondents say Octavia has lived up to their expectations.

The UK seems to be in love with Skoda. The Czech brand has scooped first place in the Auto Express Driver Power survey, just weeks after coming out on top of Top Gear's customer satisfaction survey.

Last year the Skoda Octavia finished second, setting a record for the highest entry of a new model. This year, owners were even more satisfied with their Octavia's as it moved to the top spot. This latest glowing report from Skoda owners means that 2007 is the fourth consecutive year that a Skoda model has finished in the top five.

Tens of thousands of readers took part in the survey, which asked them for their opinions on all aspects of ownership. They were quizzed on their car's reliability, build quality, running costs, performance and ease of driving, basically everything that contributes to a favourable (or otherwise) ownership experience.

David Johns, Auto Express Editor in Chief said "The Octavia is a deserving winner of the Best Car title in Driver Power 2007. With great reliability and a strong set of results across our judging categories it will be tough to beat in next year's survey. Owners have struggled to find any faults with Skoda's family Car"

Skoda UK Director Chris Craft, is delighted, but not surprised by this latest success. "Having topped Lexus from the top spot in the Top Gear customer satisfaction survey last month, we're delighted with the news that Octavia is the top car in this latest survey from Auto Express. We put our customers at the heart of everything we do, from the design and quality of the cars that ensures they are easy and rewarding to live with, through to our retailers who take pride in the service they provide throughout the ownership of the car. That's what we mean when we say that Skoda is the Manufacturer of Happy Drivers, these results bear that out".

NEW OFFERS

MAKE SKODA EVEN MORE DESIRABLE

Not content with having one of the most desirable model line-ups available in the market. We've now gone one step further, by putting together some exciting new offers to make buying a new Skoda even more affordable than ever before! Czech out some of the fabulous offers which include: *Free Servicing and a VRS upgrade pack worth a staggering £900! *Terms and conditions apply.

NOW AVAILABLE WITH 3 YEARS
0% FINANCE
TYPICAL APR



OCTAVIA and from only... **£199.00⁺** PER MONTH
— 1.4 16v Classic Hatch

OCTAVIA Now available with: **FREE SERVICING** and from only... **£181.37⁺** PER MONTH
— vRS 2.0

FREE EQUIPMENT UPGRADE UPGRADE WORTH **£900**
• 18" Zenith Alloy Wheels
• Rear Electric Windows
• Dual Zone Air Con and Jumbo Box

PREPARE TO BE AMAZED
Roomster



Roomster Models now available with: **FREE SERVICING**
When purchased using this Skoda Solutions Finance Agreement
and from only... **£99.00⁺** PER MONTH

LIMITED NUMBERS AVAILABLE!
£12,990

FABIA **VRS SPECIAL EDITION**



Race Blue Metallic • Leather Seats
• Uniquely Numbered • Sunset Glass
Cruise Control • 6 Disc Multichanger

NIL DEPOSIT AVAILABLE ON:

YOUR LOCAL ACCREDITED SKODA MOTABILITY SUPPLIER



ROOMSTER, OCTAVIA AND FABIA ESTATE
PLUS, IF YOU ORDER AND HAVE YOUR ROOMSTER DELIVERED BY 30/6/07 RECEIVE... **£100 CASHBACK**



It's so simple! First click on our website at www.derekslackmotors.co.uk

Click on the car you're interested in viewing.



Exterior Colour	Platinum Silver	Fuel Type	Petrol
Interior	black/grey zagon cloth	Registration Number	FG02DMZ
Date of Registration	APR 2003	Transmission	Manual
Current Mileage	43277 miles	Vehicle Price	£8,495

Specification includes:

- Anti-lock brakes
- Climate control
- Compact disc player
- Power-assisted steering
- Driver, passenger and front side air bags
- 16in alloy wheels
- 5 speed manual gearbox
- Electronic stability programme
- Trip computer
- Headlamp adjustment
- Electric heated door mirrors
- Immobiliser
- Front fog lights
- Audio steering wheel mounted controls
- Driver seat height adjustment
- Split rear seat
- Front/rear armrest
- Front/rear electric windows

This Approved Used Vehicle comes with:

- 12 months comprehensive parts and labour warranty
- 12 months Roadside Assistance
- Multi-point vehicle inspection
- Vehicle status checks
- 30 day / 1,000 mile exchange

Additional Information:

Please contact your retailer for additional information on this vehicle.
Registered Keepers: 1
Dealer warranty: 12 months
Service History: Full

Derek Slack Motors Ltd
Prospect Place, Add Cargo Fleet, Mablethorpe, TS3 8AR
Tel: 01642 256100 Fax: 01642 220060

Approved

Then, up pops this detailed vehicle description with pictures of the front, rear and interior. You'll also find a full list of features including our own 'Approved Used Vehicle Warranty Pack'

ALL OUR VEHICLES ADVERTISED ON THE INTERNET HAVE UNDERGONE A PRE-SALE CHECK AND INCLUDE OUR OWN APPROVED USED WARRANTY. PLUS, DON'T FORGET, WE DON'T JUST SELL SKODAS

SUPERB-Superb

Skoda is pleased to announce the introduction of a new engine to its luxurious 2007 Superb model range. The 1.9 TDi PD 115bhp engine will replace current 105bhp 1.9 diesel units. There will be no increase in price despite the extra power now on offer.

Not only is the Superb excellent value for money, but along with the rest of the cars in the Skoda range it comes with a 3 year manufacturer's warranty and 3 year's comprehensive breakdown cover.



WRITTEN DETAILS AVAILABLE ON REQUEST. LICENSED CREDIT BROKER. OFFERS SUBJECT TO STATUS.

TYPICAL CREDIT EXAMPLE:
OCTAVIA 1.4
16vRRP: £10,990
Deposit: £3,826
Then 36 Months @ £199 Total
Amount Payable: £10,990

TYPICAL SKODA SOLUTIONS CREDIT EXAMPLE: SKODA
OCTAVIA VRS Cash Price: £17,695
Deposit: £5,308.50
Followed by 35 motnths @ £181.37 Amount of credit: £12,386.50
Optional final payment inc purchase fee: £60,
£7,400 Total Amount Payable: £19,211.55
(10,000 miles per annum - excess mileage 5.64p per mile)

5.2%⁺ TYPICAL APR

TYPICAL SKODA SOLUTIONS CREDIT EXAMPLE:
SKODA ROOMSTER 1.2 12v
Cash Price: £8,995 Deposit: 20%
£2,698.50 Inc. Acceptance Fee of £95 Followed by 35 motnths @ £99 Amount of credit: £6,296.50
Optional final payment inc purchase fee: £60,
£3,465 Total Amount Payable: £9,808.52
(10,000 miles per annum - excess mileage 5.64p per mile)

5.7%⁺ TYPICAL APR