

SUBARU ORDER YOUR BRAND **new09** REG

Forester ▶ Welcome to the new age of the SUV.

As well as the highly-acclaimed petrol engine, the Subaru Forester offers Subaru's unique Boxer diesel engine. Class-leading emissions...low vibration and smoothness...exceptional torque...low centre of gravity...and, of course, permanent All-Wheel Drive. With 215mm ground clearance, 2000kg towing capacity, loads of space, it's a go anywhere-do anything vehicle!



Prices start from only...
£19,110

Justy ▶ In today's environmentally and cost-conscious world, take a closer look at the Subaru Justy.

This five door Justy supermini has CO2 emissions of only 118g/km and that means you'll pay £35 a year road tax. Plus, it's got an ultra-low Insurance group, a 5 year warranty and 5 years' Roadside Assistance. Upgrade to the Justy Twin Cam from £9,995 and gain 15" alloy wheels, a rear spoiler, twin exhausts and privacy glass.



Prices start from only...
£9,305

Impreza ▶ Everyone's a winner in the stunning Impreza range.

With nine models available, the new Impreza range offers three engines: a low insurance 1.5 litre, a refined 150 PS 2.0 litre and a powerful 2.5 litre Turbo charged unit. Every model boast a high level of specification Levels including alloy wheels, air conditioning and audio systems with MP3 playback. 2009 will also see the launch of the awarding winning Boxer turbo diesel engine!



Prices start from only...
£12,725

Outback ▶ Wherever you're headed, the Outback provides refinement and versatility.

The seven model range includes a choice of 2.5 or 3.0 litre petrol engines and Subaru's unique 2.0 litre Boxer Diesel. This class-leading engine delivers a superb blend of power and economy. Specification includes Satellite Navigation systems with DVD playback and Subaru's brand new S-I drive.



All this luxury starts from only...
£22,520

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15 years of highly original Impreza Turbo - same original price...

To celebrate the anniversary of the Impreza Turbo, we're offering a limited number of WRX models at the same low 1994 introductory price.

£17,998

The UK's first Impreza Turbo appeared in March 1994. Back then, just £17,998 bought you the basic 5-Door car. Fifteen years of unrivalled success later, the 2009 WRX has evolved in every way with more power, increased torque, greater economy and even sharper handling.



ISUZU ORDER YOUR BRAND **new09** REG

we're talking **class** Introducing the most economical Pick-up in its class!

- Class leading 3000kg towing capacity
- Class leading CO2 emissions
- Class leading RFL only £180 (unlike most 4x4)

The new commercial Isuzu range from only **£9,999** CV OTR

Accepts new Tachograph system

cut-down business costs pick-up greater economy



First for Isuzu



Jed Thirkell, who has more than 15 years association with Subaru & Isuzu, was delighted to hand over the keys to Derek Slack's very first Isuzu customer Mr. Wood from Stillington, near Sedgefield. 'It's great to see our first ever Isuzu customer taking delivery of their new vehicle,' said Jed Thirkell. 'It sees the start of what we believe will be a long successful addition to our existing franchise range and we hope Mr. Wood has many years of happy motoring in his new Isuzu.'

Is your vehicle in good shape or is it due a health check?...



...Enjoy a coffee while we give your vehicle a thorough examination.

Although today's cars only require servicing once a year, some even longer, we would like to offer you a FREE VEHICLE HEALTH CHECK. Enjoy a coffee while our trained technicians top-up your vehicle's fluid levels, check your lights, antifreeze strength and other key systems all completely free of charge while you wait. So whether it's only six months since we last serviced your car or we haven't seen you for a while, why not give our service department a call and make sure your car is as fit as it should be!

New website launched!

We've not only been busy building our new extended showroom home for both Subaru and Isuzu on Teesside, but we've also built a super new website too. So you can browse through our extensive list of new and quality used vehicles, along with our history and other useful information. There are also plenty of aftersales offers and special promotions with lots more to come! Visit: and let us know what you think!



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derekslack MOTORS

www.derekslackmotors.co.uk

SKODA ORDER YOUR BRAND **new 09**

TAX FREE

AND ONLY **6.9%** TYPICAL APR

Fabia Road Tax from only £35

Fabia up to 68.9 mpg combined that's 689 miles per tank of fuel!

Driveaway a new '09' reg Skoda tax-free! **SAVE UP TO £3,000** ON RRP PRICE



Until 31st March 2009

We've reduced the prices on selected cars in our range, so it'll be like not having to pay the VAT, but hurry, offers must end 31st March 2009.

SKODA ORDER YOUR BRAND **new 09**

OCTAVIA **50th** BIRTHDAY



The Skoda Octavia is celebrating its fiftieth birthday this year, after the first production of the best-seller took place in 1959. The Octavia replaced the Skoda 440, also known as 'Spartak'.

The company magazine 'Ventil' explained the meaning of the name in their January 6, 1959 issue. "Our new vehicle has a new name too – the Skoda Octavia, as it is the eighth model produced by our nationalised industry."



The Octavia was the first model to be developed internally in 1989 after Skoda became part of VW Group. The first concept car was made in 1992. The vehicle was launched in 1996; its Octavia estate version was introduced two years later, followed by the Octavia 4x4.

In 2000 a new, modernised Octavia was introduced that is still manufactured in Mlada Boleslav today – the Octavia Tour. In February 2004 the company launched the second-generation Skoda Octavia, further enhanced this year with the arrival of the new 2009 version, now available in our showroom.

Skoda, the Czech Republic's biggest car manufacturer has sold over two million Skoda Octavias worldwide and currently offers a vast range of trims, including the sporty Skoda Octavia RS and the Octavia Scout.

SKODA ORDER YOUR BRAND **new 09**

New Superb-Bootiful!

New twin door hatch and saloon access to the largest boot in class, bigger than Mondeo / Vectra.

More legroom than a Merc S Class/Mondeo/Vectra.

5 Star Euro NCAP safety

'Caravan Club' tow car of the year

Order yours for the new '09' registration

and only **6.9%** TYPICAL APR

STOP PRESS The new Octavia 3 years free servicing

and only **6.9%** TYPICAL APR

from only **£11,355**

Join the party by calling now to book your test drive



Prices from only... **£15,660**



Skoda beats Bentley!



The Skoda Superb has claimed its biggest victory in a road test yet. Autocar magazine this week pitched the Superb against three rivals supposedly way out of its league – a Bentley Continental Flying Spur, Audi A6 Quattro and BMW 750Li – and the Superb has beaten the lot.

Reviewer Andrew Frankel said: "Skoda... has engineered the Superb blind to the knowledge that you can't make a luxury car for less than £40k, let alone for only a little more than £20,000."

The Superb beat the Audi and BMW for space, comfort and refinement, and ran the Bentley close in many areas. Frankel said: "Its ride quality is several streets ahead of the Audi, better even than the BMW and a close match for the Bentley." He also praised the car's cabin, calling it "a fine place to pass the time, thanks to the best driving position of the lot."

The Superb's all-round performance made it the winner, with the Bentley second, the BMW third and the Audi fourth. "[The Superb] has competed hard on merit, out-riding the BMW, offering more space than the Audi and refinement levels close to the Bentley's," said Frankel. "It is a proper luxury car, and for the space, comfort and quiet offered for the money being asked, it is the most impressive here. Skoda beats Bentley is an odd thing to write, but its victory is real and deserved."

who's who? at Derek Slack Motors

- Derek Slack.....Managing Director
- Tony Slack.....Dealer Principal
- Ian Jarvis..... General Sales Manager
- Mark Hall.....Business Sales Manager
- Craig Parry.....Aftersales Manager
- Phillip Cross.....Car Sales-Co-ordinator
- Graeme May.....Workshop Controller
- Phil Manley.....Sales Executive
- Jed Thirkell.....Sales Executive
- Karl Lawton.....Sales Executive
- Ian Pattinson.....Service Reception
- Craig Graeme..... Service Reception
- Colin Leatherland.....Technician
- John Goodman.....Technician
- Malcolm Smith.....Technician
- Barry Majer.....Technician
- Phil Weighell.....Technician
- Robert Harker.....Apprentice Technician
- Steve Parkin.....Parts Advisor
- Graeme Scurrah.....Parts Advisor
- Collette Clare.....Receptionist
- Patricia Barclay.....Receptionist
- Linda Slack.....Accounts
- Paula Slack.....Accounts
- Tracey Waite.....Accounts
- Michelle Loughran.....Car Sales/Admin
- John Heavide.....Valeter Team Leader
- David Burnside.....Valeter
- Roger Styles.....Valeter

YOUR LOCAL ACCREDITED SKODA MOTABILITY SUPPLIER



Did you know that if you receive the Higher Rate Mobility Component of the Disability Living Allowance or the War Pensioners' Mobility Supplement, getting a new car is easier and more affordable than ever? Through Motability, you simply turn part or all of your allowance into the car of your choice..

TEESSIDE'S OFFICIALLY APPOINTED SKODA MOTBAILITY PROVIDER



Staff News

Derek Slack Motors welcomes...

Ian Jarvis recently joined the Derek Slack team as General Sales Manager. Heading our sales team, Ian is responsible for all franchises. Bringing a wealth of experience, Ian comes to us from Benfield Skoda operating under a number of managerial positions, selling brands that included: VW, Volvo, and Ford.



Ian Jarvis
General Sales Manager

Craig Parry first began working at Derek Slack Motors 10 years ago, way back in March 1999. Starting first as a technician, then progressing to Workshop Controller and finally to Aftersales Manager. Well done Craig and here's to the next ten successfully and rewarding years at Derek Slack Motors.



Craig Parry
Aftersales Manager

NEWSLETTER **SPRING 09**
derek slack
MOTORS

ORDER YOUR BRAND **new 09** Now home to Skoda, Subaru and Isuzu!

Welcome to the Spring edition of our 2009 newsletter which as usual is jammed full with all that's happening at Derek Slack Motors.

As many of you are already know, we have had a very busy winter building a new showroom, which is now finished along side the original.

As the years have ticked by, we have become the north east's oldest Skoda dealer and we are now proud to announce, that we are also the regions very latest Subaru & Isuzu dealers.

Subaru first approached us in summer 2007 and after many months of research and polling customers, we decided that Subaru would give us something completely different to represent.

Some of you will remember the Skoda pick-up and cube van which was based on a Felicia, we had one as a parts delivery van for years but unfortunately Skoda stopped selling commercials in the UK so the Isuzu range, although larger, will once again give us a commercial vehicle to sell.

Subaru has really changed over the last couple of years with new models being launched and eventually after years of waiting a diesel engine,

NOW OPEN



which should make its vehicles appeal to a wider audience.

We have recruited additional staff with specific Subaru & Isuzu experience and the new building has its own self contained workshop fully kitted out with all the latest special tools and diagnostic equipment.

We have joined both showrooms together with a link in the middle which has created a comfier waiting area for customers from each showroom to share.

Skoda as usual has lots going on. January saw the launch of a face lifted Octavia which coincides with 50 years of the models launch.

This month's Geneva Motor Show sees the official world unveiling of the new Skoda Yeti SUV which will be on sale here later in the year, plus

the launch of a Fabia Scout Estate and we are currently awaiting delivery of a limited edition Octavia VRS.

To coincide with our super new franchises, we have launched a new Derek Slack Motors website with pages on our history, who's who, cars for sale etc., you can even download or read this newsletter, on-line, please take a look!

We will be planning an official grand opening in a few months time, but for now we hope you like our improvements and will pop in for a look around.

We look forward as ever to seeing you and if you own an Isuzu or Subaru and haven't dealt with us before, welcome, and we hope our service meets your expectations.

Derek & Tony Slack