

Skoda-the brand's unstoppable!

When "WhatCar?" magazine reviewed the new Skoda Yeti they described it as "another onward step for a brand that seems unstoppable". Now everyone seems to be talking about Skoda. With an exciting range of new vehicles in the line up, including the new Fabia vRS 178bhp, (a vehicle that's already taken over the mantle as the 'hot-hatch') plus, to compliment our sporting pedigree, Skoda have introduced the super efficient Fabia Greenline II, without doubt our most environmentally vehicle ever.



Phil Cross
Sales Coordinator

Introducing the new Skoda Fabia vRS
1.4 TSi Turbo 178bhp DSG

from only...
£199.00 per month

and with
3 years FREE servicing*

- vRS Trim
- 17" alloys
- XDS differential
- Full electrics
- Airbags

7.2%
Typical APR

Take the multi-award-winning Skoda Fabia. Add a heap of darkness. What you've got is the new Fabia vRS. The hot hatch Fabia goes from 0-62mph in just 7.3 seconds, making it the fastest and most powerful Fabia ever. We just love it, and what's more, everyone who's driven does too! Why not book your test drive and discover your darkness!



TYPICAL CREDIT EXAMPLE: SKODA FABIA vRS 1.4 TSi Cash price £15,700. Deposit £3,000.00. Followed by 35 months at £199.00 typical APR of 7.2%. Option to purchase fee: £455. Total amount payable: £17,594.84. Excess mileage: \$6.4p per mile. *3 years/30,000 miles free servicing. Within limits on request. Licensed credit broker. Subject to status.

Go Green NEW
Introducing the new **Skoda Fabia Greenline II**

One of the most environmentally friendly models ever produced by Skoda is now available in the shape of the new Skoda Fabia Greenline II Estate. Offering fantastic fuel economy with up to 94.2mpg (extra urban) and low CO2 emissions of only 89g/km. The new Fabia Greenline II Estate is also packed with advanced technology including Skoda's new, stop-start and energy recuperation systems.

New stop-start system automatically stops the car's engine when the vehicle comes to a halt, saving fuel!



FREE ROAD TAX
That's right, nothing to pay each year! Even though the new Greenline II costs just £555 more than the outgoing model, customers actually benefit from £500 worth of extra standard equipment.



Skoda Yeti

Order now before the end of September and we'll even pay the VAT on your next Skoda Octavia, Roomster and Fabia! - but hurry!

from only...
£99.00 per month

VAT FREE

from only...
£179.00 per month

7.9% Typical APR

Skoda Superb Estate

from only...
£229 per month

7.9% Typical APR

SAVE UP TO £3,500
On a brand new Skoda

Also available **0%** FINANCE

Written details available on request. Licensed credit broker. Offer subject to status, terms and conditions apply. 0% finance available on selected new Skodas. Please ask for details.

derek slack MOTORS **newsletter** SUMMER 2010

NEWS REVIEWS REGISTRATION

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Life begins at... 60 REGISTRATION

Hello, we hope you've enjoyed the summer, although it does seem to be quickly slipping away with darker nights drawing in. Firstly, we'd like to apologise for any inconvenience you may have experienced whilst visiting Derek Slack Motors, we 'have the builders in' at the moment redeveloping the old garage next door into extended customer parking. We hope to have it completed by the middle of October and think you'll like the changes.

Since our last newsletter in the Spring, we've seen a number of new models launched. Skoda have finally unveiled the exciting new Fabia vRS which as expected is very fast! The new model is powered by a 1.4 TSI 178bhp engine coupled with a seven-speed DSG transmission with paddle shift sports gearchange on the steering wheel, not unlike a Formula 1 car!

The next generation Fabia Greenline II is now available. Skoda's most economical vehicle ever, its combined fuel economy is 83.1mpg, with exceptionally low CO2 emissions of only 89g/km, so it qualifies for free road tax forever - imagine that!

Subaru's most talked about model this year has to be the Impreza Cosworth STI CS400. This automotive collaboration between Subaru and Cosworth engineering sees the birth of a 400bhp, 0-60 in 3.7 seconds super car that will be awesome to drive.

Isuzu has also released its latest enhancements to the Rodeo Pickup range with new styling, the most apparent being the new 'fang grille' which we now have in stock.

2010 witnessed the most noticeable change to the number plate format for a decade with '10' plates being introduced in March and now September sees the new '60' plate for the remaining months of the year, hence our pun... 'Life begins at 60'.

We hope you'll find our September newsletter interesting and as ever, we look forward seeing you in our showrooms. Fingers crossed we have a pleasant Autumn and don't suffer the same Winter as previous!

Derek and Tony Slack

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Subaru-uncommon dynamics

Unlike other cars the unique layout of a boxer engine and permanent Symmetrical AllWheel Drive affords a safer and more dynamic driving experience. With an impressive range of vehicles such as the Impreza with its outstanding sporting pedigree, the versatile Forester, the rugged Outback and the executive Legacy, there's a vehicle to suit your every need. As your local Subaru experts, providing sales and service, we also offer a full range of finance packages to make it even easier to get into a new 60 plate Subaru.



Word from... Ian Jarvis Sales Manager

The Subaru Impreza range starts from only £16,995. For me however, the superb-RC 2.0 Turbo Diesel, has got to be the vehicle of the decade. Nothing on the road can match the Boxer Diesel engine. Its natural balance, torque, low vibration and smoothness makes it a class leading piece of innovation.

It's back! The new 4-door... Subaru WRX STI 300bhp Saloon

- 300bhp DOHC Boxer engine
- S-Drive, DCCD & VDC
- 18" alloy wheels
- Spec.C sports suspension
- 180W, single disc CD/MP3 audio system with Bluetooth handsfree compatibility, steering wheel controls, built in microphone, AUX input and USB socket for memory stick and iPod control.
- Keyless smart entry/push button start
- Front fog lamps
- Recaro front sport seats
- Heated mirrors & windscreen
- Rear privacy glass

Call Jed Thinkell or Phil Cross on: **01642 256 100** and book your test drive today.



Subaru range...

Subaru offer an outstanding list of new features for '60' reg including... Choice of Boxer engines with the unique 2.0 Boxer Diesel and 2.5i Boxer petrol engines including Lineartronic transmission. Self-leveling rear suspension and permanent symmetrical AWD for active safety & off-road ability when required. The Legacy range also includes 5 Star NCAP rating. Plus, with increased ground clearance on the new Outback range, we believe Subaru have covered all the bases when it comes to offering outstanding value for money.

Impreza range from **£16,995**



Forester range from **£21,295**



Legacy range from **£24,795**



Outback range from **£27,995**



Stop Press

Subaru have embarked on a joint project with Toyota in the shape of the FR-S sports coupe. The rear wheel-drive Celica-sized coupe has been engineered by Subaru and uses the 2.0-litre Boxer Engine technology. It should be in our showroom by 2012.



Isuzu Rodeo range - tough stylish

Once upon a time, most people's idea of a pick-up was a dirty old hunk of metal which swallowed fuel and was driven into the ground. Isuzu changed the pick-up market with the introduction of the uncompromising Rodeo range. With 2.5 commorral diesel engines, a powerful class leading 3000kg towload and an impressive 1075kg payload, the tough, stylish Rodeo takes some beating! It also comes with 16" Spura alloy wheels, selectable electronic four wheel drive, not to mention CD/MP3 with RDS, ABS with EBD.



Word from... Jed Thinkell Sales Executive

The Isuzu Rodeo range starts from only £12,149. With lower running costs than most 4x4s, class leading fuel economy and emissions, we think it's the business! Only £200 Road tax and if you're in business, you can even claim back the VAT. The new grille gives an even meaner edge! Call in for a test drive.

Workers' Playtime... Isuzu Rodeo Denver 2.5 Double Cab 4x4

£299 +VAT PER MONTH

Business users and self employed

Job Done!



Who we are and what we do.

FAMILY CARS FROM A CAR FAMILY SINCE 1973

Follow us! Don't forget, you can now follow Derek Slack Motors on Twitter, Facebook and Youtube.

Sign up for the e-newsletter on our website.

You can now sign up for a copy of our FREE e-newsletter, plus you'll receive regular money-saving promotions, on sales, service and parts. Simply click the register button on our home page and follow the link!

Nil Deposit AVAILABLE ON: ROOMSTER, YETI OCTAVIA & FABIA

ALSO AVAILABLE... **SUPERB** FOR ONLY **£295** Deposit



YOUR LOCAL ACCREDITED MEDIA MOBILITY SUPPLIER

Did you know that if you receive the Higher Rate Mobility Component of the Disability Living Allowance or the War Pensioners' Mobility Supplement, getting a new car is easier and more affordable than ever? Through Mobility, you simply turn part or all of your allowance into the car of your choice.



Air conditioning servicing at prices not to be sneezed at.

Breath new life into your air conditioning. Just like the other components of your car, the air conditioning system needs routine maintenance. Regular servicing of your vehicle's air conditioning system will help maintain the efficiency of your car, provide a safe, comfortable environment for you and your passengers and help prevent component wear and tear.

Drain, evacuation and recharge of refrigerant gas, including a visual check for air conditioning oil contamination.

Checks to make sure the cabin is being cooled, warmed and dehumidified correctly, that switches and controls are in working order and that clean, cool air is distributed through all vents.

Visual checks of the key air conditioning components such as cooling fan and plenum chamber.

A visual check of ancillary components such as lines, hoses pipes and connectors.

Visual inspection of the pollen filter, housing and seals.

System decontamination to remove any bacterial or microbiological build-up.

Record in the service book.

£79.95 inc VAT

Available on most makes and models. Please note that checking or servicing of the air conditioning system does not form part of any standard service for your vehicle.

Did you know?...

The cruise control concept was patented in 1945 by blind inventor and mechanical engineer Ralph Teetor, and first offered in 1958 on Chrysler's Imperial. New Yorker and Windsor models. His idea was born from the frustration of being a passenger in his lawyer's car who had a habit of slowing down when he talked and speeding up as he listened. Clearly an exceptional talent, Teetor built his first, one cylinder car at the age of twelve and went on to become a successful engineer and entrepreneur.

Today, cruise control has become a must have for many drivers. Really coming into its own during motorway footages, it can be used to prevent accidental speeding and helps to reduce fuel consumption. Operated via an easy-to-reach button near the steering wheel, most Skodas can be upgraded to include cruise control from as little as £159.99 VAT. Ask for details.

Guy Wilks ready for return.

GUY and Phil Pugh will return to action on Barum Czech Rally Zlin-Skoda's home round of the IRC. The double British champion is now fully fit after suffering two broken vertebrae on the Rally Baltic-Sadegonia in June. He is scheduled to test the Skoda UK Motorsport Fabia S2000 Facelift in the Czech Republic for the first time in September before round nine of the IRC four days later. "I'm massively looking forward to getting back into the Skoda Fabia S2000. It's been very frustrating since Sardinia, being on the outside of the Intercontinental Rally Challenge looking in. My doctor gave me the all-clear to begin training after my last x-ray results, so I'm back running, cycling and weight training. I'm sure we'll have a good test and be well prepared for the Barum Rally."

