

★ SKODA ★ GREEN LINE II

GreenLine
NIL
ROAD TAX
On Fabia Greenline II

As the world becomes much more environmentally sensitive, Skoda has responded by developing GreenLine II technology. The Greenline II features will help contribute to making a cleaner, greener customer experience as well as reducing fuel costs for the driver and the impact on the environment.

One of the most unprecedented moves in the history of Skoda sees the arrival of not one, but eight new Greenline II vehicles across the Skoda range, which includes the new model Roomster, Yeti, plus, hatch and estate versions of the Fabia, Superb and Octavia, all of which are now available from Derek Slack Motors.

All of the Skoda GreenLine II models have subtle changes that improve the car's efficiency without compromising on style. GreenLine II models now have

stop-start technology, energy recuperation system that recharges the battery during braking, smaller, lighter alloy wheels and low rolling resistance tyres with higher prescribed air pressure to reduce friction. They also have slightly lowered suspension (up to 20mm) with the Fabia Hatch featuring a new unique rear spoiler to facilitate better airflow.

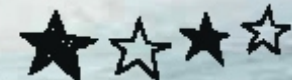
Take a closer look and you'll find the Fabia GreenLine II offers just 89g/km of CO₂, that's even less than the Toyota

8 VEHICLES IN THE RANGE

Plus hybrid and better than any small car on the road, avoiding the need to ever pay any road tax

The highly acclaimed Yeti, voted car of the year in 2009 offer figures of 61.4mpg and 119g/km on a SUV which are remarkable.

For company car drivers, there's good news too! The Skoda Superb Greenline can also help make the most of tax breaks with 54.2mpg and 114g/km.



NEW SE Plus range

SAVE
£1,455

A new trim level, SE Plus, is now available across the entire Skoda range. The SE Plus range sits between SE and Elegance and offers customers savings of up to £1,455.

Available on a wide range of fuel efficient petrol and diesel models, there are also two new engines available on the SE Plus. The new 1.8 TSI 152PS engine will be available on the Yeti, Superb and Octavia with the new 2.0 TDI CR TIPS available on the Octavia.

The SE Plus offers features which add to the style and design along with some impressive technology. Plus all this additional equipment doesn't come at a huge additional cost.

SUPERB SE PLUS

From just £18,114 and incorporating £2,345 of extra spec including multi-function leather steering wheel, satellite navigation, MP3 connectivity, Bluetooth and electric seats.

PAY NO VAT & 0% FINANCE OR 3 YEARS FREE SERVICING

OCTAVIA SE PLUS

From just £18,895 and incorporating £2,270 of extra spec including multi-function steering wheel, rear parking sensors, satellite navigation, MP3 connectivity, Bluetooth and Proxima alloy wheels.

PAY NO VAT & 0% FINANCE OR 3 YEARS FREE SERVICING

YETI SE PLUS

From just £17,590 and incorporating £1,310 of extra spec including multi-function leather steering wheel, rear parking sensors, satellite navigation, and Bluetooth.

3 YEARS FREE SERVICING

ROOMSTER SE PLUS

From just £11,524 and incorporating £945 of extra spec including multi-function steering wheel, climate control, MP3 connection and roof rails.

PAY NO VAT & 0% FINANCE OR 3 YEARS FREE SERVICING

FABIA SE PLUS

From just £10,048 and incorporating £1,210 of extra spec including multi-function steering wheel, climate control and MP3 connection.

PAY NO VAT & 0% FINANCE OR 3 YEARS FREE SERVICING

All prices and free servicing based on Skoda specified campaign vehicles in conjunction with Skoda Finance payment plans.

3 years free servicing across the Skoda range*
...and pay only 5% VAT on selected models**

from only **£110** per month

...saving up to **£3,647** on VAT

7.9% APR

OR PAY **NO VAT AND FINANCE** 0%

That's a saving of 20% on the VAT and interest free credit on the money you borrow. Tell that to the bank manager!

Eligible models - Fabia, Roomster, Octavia and Superb Hatch (when purchased using Skoda Finance)
Exclusions - All Yeti, Roomster DSG, Octavia Scout and Superb Estate. All cars must be registered and delivered by 30 September. Limited stock only, terms and conditions apply. Please ask for details.



www.derekslackmotors.co.uk

SUMMER NEWS

Derek Slack Motors in Teesside, were delighted to be recently chosen as the Skoda main dealer to supply two new vehicles to the Great North Air Ambulance ground team. Both the new Skoda Octavia 4x4 Estate and Skoda Octavia vRS Estate will strengthen the service offered by Great North Air Ambulance to the people of the North. These vehicles will be used when the weather is too severe to fly or when the helicopters are undergoing maintenance.

Both Skodas came through the Durham Freemasons, a nonprofit making organisation involved in supporting charity and service to the community.

SKODA Octavia vRS breaks land speed record at Bonneville
Friday 19 August a SKODA Octavia vRS officially became the fastest two-litre supercharged production car in the world. The 600 bhp 'salt spec' racer, built to celebrate vRS' 10th anniversary, registered a California Timing Association (SCTA) sanctioned speed of 227.070 mph on Bonneville Salt Flat.

Phil Cross is one of only a handful of sales executives in the UK to hold the title Subaru Brand Specialist. The much coveted Subaru title is highly valued within the industry and awarded to only a select few individuals who pass Subaru's stringent assessment programme. Phil not only achieved the title, but was also awarded a merit in recognition of his specialist knowledge.

Skoda also picked up several industry awards as the 'Auto Express' 'Driver Power 2011' BEST MANUFACTURER, BEST VEHICLE (Superb) 2nd BEST VEHICLE (Vat) and 4th BEST VEHICLE (Superb).

Fixed-Price Service Plan.
Up to 2 years* servicing for just £299

Ask a member of our service team for more details.

That's servicing taken care of.



SUBARU ISUZU ROVER

derekslack
MOTORS
NEWS LETTER

It's certainly been a busy year at Derek Slack Motors, one which has seen several awards and nominations, not least our enviable award as Skoda dealer of the year for customer satisfaction. We were also nominated as one of the finalists for this year's MotorTrade awards.

Several members of staff also achieved manufacturer's accolades, with Phil Cross becoming a Subaru Brand Specialist, James Ward finishing in the UK's top 5 Service Advisors Challenge, while Chris Harrison is in the UK finals for the Subaru World Technician Challenge.

Recent model launches include, Skoda's Fabia Monte Carlo, Greenline II models, SE Plus range and Subaru's latest Legacy 2.0 i ES Max.

We hope you've found our new extended car park more convenient when visiting and as always look forward to seeing you soon.

Derek and Tony Slack

Have you ordered your...

61 REG

New '61' reg starts 1st September

SUBARU XV CROSSOVER

Subaru have confirmed the world premier of the all new Subaru XV Crossover at this year's 64th Frankfurt Motor Show.

The Subaru XV defines a whole new generation of Subaru crossover vehicles. The Concept version of the XV received a warm welcome when it was first shown at the Auto Shanghai motor show in April, its design successfully combining the latest distinctive Subaru elements with the commanding silhouette expected of a crossover.

The final production version of the XV remains true to the Concept and Subaru is confident that it will bring something fresh, as well as a new level of engineering excellence, to the segment.



Impreza range from £17,420



Legacy range from £21,665



Forester range from £21,370



Outback range from £26,870



WRX STI from £32,966



Subaru breaks record at 2011 77. The car lap record for the title of Man TT Circuit (32.8 miles) set by rally legend Tony Pond in 1990, 21 years ago was smashed this year by rally veteran Mark Higgins in a Subaru Impreza WRX STI in a time of 19:55.7 averaging 113mph

KEEP A GRIP ON THE ROAD AND YOUR FINANCES TOO WITH A NEW WRX STI.

STI 320R £499

The only legend of a boxer engine and permanent 4-wheel drive. STI 320R offers a safer and more dynamic driving experience. For a limited period Derek Slack Motors are offering WRX STI 320R with a 9.7% APR. In stock for immediate delivery.



9.7% APR

UNLIKE MOST CARS THE NEW SUBARU LEGACY 2.0 IES NAV

84 MONTHS AT £245

5 YEAR WARRANTY



9.7% APR

SUBARU APPEAL FOR JAPAN ASSOCIATION FOR AID AND RELIEF

Since the devastating 9.0 magnitude earthquake and subsequent Tsunami caused major destruction in northern Japan, many organisations have raised life saving funds to support the initial aid and relief needed. AAR Japan is one of those charities.

UK donations have been raised by GlobalGiving UK, who in turn has disbursed funds directly to AAR Japan. Whilst there is still an absolute need for the continuation of the distribution of food and non-food items (such as sleeping bags, blankets, etc), medium and long

term projects must now be adopted. Subaru UK and its dealer network are raising funds for the next phase of aid and relief in a National Cycle event.

Each dealer will cycle to the next dealership in relay style passing on the baton covering the whole of the UK.

Tony Slack will be cycling the 30 plus miles from Middlesbrough to Richmond, North Yorkshire on the 12 October 2011.

A donation box is available in our showroom.

Good luck Tony. (be sure you don't call in sick on the day)



ISUZU Rodeo Active day

Duncombe Park, Helmsley, North Yorkshire, Friday 18th May was the venue and date for this year's RODEOACTIVE event organised by Isuzu, for dealers and customers from across the north of England. The event now in its second year included an extreme off road course designed to test the abilities of the Isuzu Rodeo.

Duncombe Park chosen for its extreme and varied terrain, with steep (white knuckle) descents and climbs, plus, mud, rocks, tight hair-pin bends and what was described as a 'water section' proving to be a truly off-road as we drove the Isuzu Rodeo through the river (I'm sure they cleaned the section of wildlife first).

The Isuzu team of experienced instructors were on hand to offer tips and techniques explaining how to tackle some of the off road challenges. Ged Thirkell, Isuzu specialist at Derek Slack Motors said, "It was a real education showing owners just why the Isuzu Rodeo is regarded as one of the best 4x4 vehicles on and off road, with impressive sure-footed control. I'm sure all our customers thoroughly enjoyed the day."



TV chef and presenter Mike Robinson has become a brand ambassador for Isuzu after several years as an owner of the pick-ups.

Mike, who presents the popular ITV series CountryWise and CountryWise Kitchen, has been an owner of an Isuzu Rodeo Denver Max for the last six years, a period in which Mike says the Isuzu never let him down despite 96,000 miles of hard country use.

With a lifelong passion of hunting and cooking game and wild food, Mike first presented a number of cooking shows. He became a regular presenter on BBC's Saturday Kitchen, before fronting the popular CountryWise.

Mike recently took delivery of an Isuzu Rodeo 3.0L Denver Max from Isuzu UK which he will use for all personal and professional activities.

WORKERS' PLAYTIME

ISUZU RODEO 2.5 TD DENVER MAX 4X4

£279 +VAT PER MONTH JOB DONE



SUMMER NEWS

Well done to James Ward for becoming one of the UK's Top Five Skoda Service Achievers.



Derek Slack Motors voted number one in the UK for Skoda Customer Satisfaction

Derek Slack Motors, were recently voted number one in the UK for Skoda Customer Satisfaction sealing off stiff competition from across the country.

This award is very important to us, as it comes direct from the customers who receive this newsletter. It not only underlines our commitment to providing customers with an unequalled level of service, but also shows we're the best Skoda main dealer in the UK for satisfied customers.

Derek Slack Motors are still working to raise the bench mark in the provision of exceptional service to our customers. Tony Slack received the award in Prague at the Skoda dealer conference from TV's Kate Silverton and John Bowers from Skoda.

Don't forget to visit us at Stokeley Show on Saturday 27th September

Subaru's World Technician Competition.

Our very own Subaru technician, Chris Harman, was recently announced as one of six finalists to make their way through to the UK finishing stages of Subaru's World Technician Competition. If Chris wins the UK final, he will then enter the World final in Japan held on 10th November 2011.

3x10=30



Malcolm Smith, Mark Hall and Ian Pattinson each celebrate 10 years of service at Derek Slack Motors this year. Thanks for all your hard work in helping to make Derek Slack Motors No.1

Win an Amazon Kindle

Sign up to our website to receive regular motoring news and offers before 30th September and you could win an Amazon Kindle in our raffle. Click the 'sign up' now button on our home page www.derekslackmotors.co.uk

Derek Slack Motors shortlisted to the final 5 in the 2011 Motor/Trader awards.

Don't forget, you can now follow Derek Slack Motors on Twitter, Facebook and Youtube.



time line journey

1972 Coral Street: From humble beginnings on Coral Street, we've never lost touch with our local routes. We're still a family run business with a tradition of putting our customers first. Our growth comes from your support of which we're extremely grateful.

1979 Stonehouse Street: In 1979 we moved to Stonehouse Street and into larger premises, now selling Reliant parts.

1984 Robin Reliant: We became Tweedale's official dealer for Reliant Robin Triycles in 1984.

1984 Cumberland Road: In 1984 we move to new premises in Cumberland Road.

1988 MOT Station: 1988, and were delighted to be appointed as an MOT vehicle testing station.

1988 Lucas Specialist: Lucas chose Derek Slack Motors as an electrical special list in 1987.

1988 Unipart Centre: During 1988, we become one of the first Unipart Car Care Centres in the Tweedale area.

1988 Derek Slack Motors become main dealers for Skoda in 1988.

1988 Microcar: In 2002 we became agents for Microcar - an alternative choice for our Reliant customers.

1988 Prospect Place: Expansion in 2003 and a move to our current address at Prospect Place.

1988 Subaru & Isuzu: 2008 Subaru and Isuzu appoint Derek Slack Motors as main dealers for Tweedale as the site undergoes extensive expansion.

More milestones as we move from our old address in Cumberland Road to a new purpose built site at Prospect Place in 2009 Subaru and Isuzu come into the fold and the dealership is awarded. In 2011 further expansion takes place as we acquire adjacent land to extend our customer parking to 44 bays.