

Moving on up

New appointments at Derek Slack Motors



Craig Parry has recently been promoted to the newly created position of **Aftersales Manager** within the company. This is a much deserved promotion for Craig who joined the company in 1999 and was previously Workshop Controller. He is now responsible for managing both our busy Workshop and Parts department.

Chris Hartley has joined the company as Craig's replacement as **Workshop Controller**. Having worked until recently for a local Audi dealer, Chris is now responsible for the day-to-day running of the workshop.



Graeme May returns to the fold as **Vehicle Technician** after joining us in 1992 and then leaving for a brief stint on Volkswagen vehicles. We warmly welcome his return and his technical expertise in the use of the Volkswagen brand's VAS5051 fault-finding computer.

Finally, our good wishes go to **Farquhar Muir**, our new **Sales Executive** who joined the company at the end of February from a local Ford dealership. He has settled in well and is quickly getting to know all our customers.



Service with a smile!

Whatever your car requires in repairs or servicing, you can be assured that it will be carried out by trained technicians at a competitive price - and that goes for any make of car!

We also offer While-U-Wait MoT testing within which we offer minor adjustments free of charge to give you your Pass certificate...things like headlamp adjustments, CO2 emissions adjustments, bulb replacement and wiper blade fitting.

Whatever your car requires, please call us first. We know our reputation depends on it!

Craig Parry, Aftersales Manager

WHO'S WHO at Derek Slack Motors



Derek Slack



Tony Slack

Derek Slack Dealer Principal
Tony Slack Brand Manager
Mark Hall Sales Manager
Craig Parry Aftersales Manager
Phillip Cross Sales Executive/Motability Specialist
Farquhar Muir Sales Executive
Ian Pattinson Service Reception
Steve Parkin Parts
Chris Hartley Workshop Controller
Graeme May Workshop Technician
Colin Leatherland Workshop Technician
Malcolm Smith Workshop Technician
Chris Buckton Trainee Technician
Steve Barnett PDI Control / Valet
John Heavide Valet / Driver
Linda Slack Sales Administrator
Linda Geldart Accounts

HOURS OF BUSINESS

Sales	
Mon - Fri	9.00 - 6.00
Saturday	9.00 - 5.00
Sunday	11.00 - 4.00
Aftersales	
Mon - Fri	8.00 - 5.30
Saturday	9.00 - 1.00



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Czech it out!



Derek Slack Motors

Summer 2003

News and developments from your favourite Skoda retailer **01642 828900**



Completion of brand new premises scheduled for late summer

Derek Slack started in business in 1973 repairing cars in a small workshop. In 1994, after a third move, Derek became agent for Skoda cars and is now planning a fourth move to purpose-built premises.

bigger, lighter showroom, more office space, a separate Parts department, an easy-access workshop, a used vehicle display area and - at last - a large customer car park!

In 1994 the only model available was the Favorit 1300cc in three trim levels. Nine years later we offer Fabia, Octavia and Superb models in 71 variants with a choice of 20 engines! Due to the success of the Skoda brand we have long outgrown our Cumberland Road premises and are delighted to announce a move to new premises in October.

Expansion

The building will feature Skoda corporate styling and is situated on a two-acre site which allows further room for expansion. All our existing staff will be moving with us and we will also be creating an additional five new jobs.

This is a very exciting move for a family firm, allowing us to offer an even better service and display the current Skoda range at its absolute best.

Purpose-built premises

The brand new, purpose-built premises will be situated on the A66 at Cargo Fleet, Middlesbrough, opposite Jennings Ford, and will further expand 'Middlesbrough Motor City'. We will be easier to find and our new location will serve customers from all over Cleveland and beyond. The new premises will boast a

We look forward to welcoming customers old and new and will announce further details nearer the move date.

Derek & Tony Slack

www.derekslackmotors.co.uk

Road-going version of Fabia WRC World Rally Car coming soon!

Wait for it ...



Skoda Auto recently added engines at the entry level of the Fabia range and will shortly introduce the seriously sporty, road-going version of the WRC car in the Fabia vRS.

Powered by a 1.9-litre 130 bhp PD TDI engine, the vRS utilises a six-speed manual transmission and delivers a top speed of 126 mph and a speedy 0 - 62 mph time of just 9.6 seconds. Combined fuel consumption is around 50 mpg with CO2 emissions of 151g/km.

Extreme good looks

Not just sporty under the surface, the Fabia vRS has extreme good looks including front and rear spoilers, 16" alloys, low suspension, racing green brake callipers and stainless steel exhaust. The interior oozes sports appeal, matched with an eight-speaker stereo system, but you'll have to wait for it... Launch time is during the autumn and prices will be announced nearer the time.

New Superb - 2003 Towcar of the Year



The aptly named Superb 2.5 V6 TDI Elegance combines excellent design, impressive road manners and outstanding value for money to win this coveted award.

'Doing everything well' is how one judge described the car. Others praised its smooth automatic transmission, stable handling when towing and ability to recover from deliberately induced swaying.

The Superb outshone 40 other cars which were entered and came out overall winner having been judged on traction, stability, braking, acceleration, hill starts and 'caravanability' or user-friendliness.

The Superb 2.5 V6 TDI Elegance offers a stylish package at £24,500 and its standard specification is - as the name says - superb! To see for yourself, call us now!

2.0-litre
 Classic
 now
 only
 £12,995

Superb 2.0 Classic
 CD Player
 Climate Control
 Cat Vision
 Remote Central Locking
 Electric Windows
 ABS
 Four Airbags

Official Fuel Consumption for 2.0 Classic 115 bhp in mpg (litres / 100km): urban 23.5 (12.2), extra urban 42.8 (6.6), combined 32.8 (9.6). CO2 Emissions (g/km) 206.

Trading Standards partnership renewed for third year!

Council Motor Trade Partnership guarantees peace-of-mind

'Is this a fair price?' and 'Am I being ripped off?' are pretty obvious questions when dealing with any trader, but they have a particular significance when pointed at the motor trade.

Unscrupulous dealings have in the past personalised the trade and consumers have been left with an uneasy feeling when buying or arranging servicing or repairs. Things are very different at Derek Slack Motors!

Monitored

The company takes enormous pride in its 'fair and square' approach and has opened its trading details to the Middlesbrough Council Motor Trade Partnership to give customers security and extra peace-of-mind.

It means that the company has agreed to have its systems monitored by Trading Standards, agreed to a customer complaints procedure, will provide staff training in consumer law and supply vehicle details in a specified, clear and legible manner.

Good news!

It means that a used car from Derek Slack Motors is supplied with:

- Six months Road Fund Licence
- Mechanical Breakdown Warranty
- 12 months MoT
- Service and cambelt replacement if due
- Expertise Vehicle Check
- Trading Standards membership peace-of-mind

The Fabia and Octavia with 3 years 0% APR finance plus deposit.

The Fabia Classic 1.2 64bhp Hatch

The Octavia vRS 180bhp Estate

www.skoda.co.uk

The Fabia Classic 1.2 54bhp. £6,995 RRP

Standard features:

- 3 years, 60,000 mile warranty
- 3 years AA European roadside assistance
- Driver and front passenger airbags
- Power steering
- ABS

Only Group 1 insurance

www.skoda.co.uk

The times they are a-changing!

Skoda brand becoming big in business

It was only a few years ago when Skoda ownership and being the butt of tasteless jokes went hand in hand. How times have changed!

These days driving a Skoda earns you a whole lot of respect (as latest TV commercial) and there's a model for everyone - from the former What Car? Car of the Year Fabia superminis, through the family-sized Octavia to the high-spec Superb.

Driving instructor

Driving instructor Alan O'Neill was attracted to the Fabia Classic 1.9 Diesel and after looking at the Nissan Micra and Vauxhall Corsa decided that they simply could not match the overall performance, economy and value-for-money from this perky performer.

Alan's working day is spent in his car so comfort is essential. The Fabia has adequate room for six-footers and its all-round practicality and agility give both driver and passenger an enjoyable ride. 'Being in business,' says Alan, 'cost and economy were high priorities and the Fabia diesel more than fits the bill. This must surely be one of the cheapest cars to buy and run. My only regret is that I didn't buy one sooner!'

Popularity growing

Skoda's relentless march of popularity continues. March saw the UK's 60,000th Fabia sale, Octavia accounted for 35% of Skoda's first-quarter sales and the upmarket Superb Comfort 1.9 TDI is proving popular.

Business users

Tony Slack points out 'The Skoda brand now attracts customers from wide age and income brackets. The current range is fabulous and is becoming increasingly popular to the business user. We receive daily inquiries from local and national businesses as Skoda's reputation for performance, reliability and value-for-money gets around!'

So take note...if you're in business, call us now.